#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 5, 2020

### **ORIGIN BANCORP, INC.**

(Exact name of Registrant as specified in its charter)

Louisiana (State or other jurisdiction of incorporation) **001-38487** (Commission File No.)

72-1192928 (I.R.S. Employer Identification No.)

500 South Service Road East Ruston, Louisiana 71270

(Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: (318) 255-2222

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered				
Common Stock, par value \$5.00 per share	OBNK	Nasdaq Global Select Market				

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### **ITEM 7.01 Regulation FD Disclosure**

A copy of an investor presentation that Origin Bancorp, Inc. (the "Company") expects to present from time to time is attached to this Current Report on Form 8-K (this "Report") as Exhibit 99.1. The investor presentation is also available on the "Investor Relations - Events & Presentations" page of the Company's website (https://www.origin.bank). No information contained on or accessible through the Company's website shall be deemed to be part of or incorporated by reference into this Report other than Exhibit 99.1 attached to this Report.

As provided in General Instructions B.2 to Form 8-K, the information furnished in this Item 7.01 and in Exhibit 99.1 of this Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

### ITEM 9.01 Financial Statements and Exhibits

(d) Exhibits. The following is furnished as an exhibit to this Report on Form 8-K.

Exhibit 99.1 <u>Presentation materials</u>

Exhibit 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: October 5, 2020

#### ORIGIN BANCORP, INC.

By: <u>/s/ Stephen H. Brolly</u> Stephen H. Brolly, Chief Financial Officer



## ORIGIN BANCORP, INC. -

INVESTOR PRESENTATION OCTOBER 2020 Nasdaq: OBNK

### FORWARD-LOOKING STATEMENTS AND NON-GAAP INFORMATION

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ore, many of these risks and uncertainties are currently amplified by and may continue to be amplified by or may, in the future, be amplified by, the recent outbreak of the COVID-19 pande overnmental responses, including the CARES Act, that affect Origin's customers and the economies where they operate. mic and the impact of varying gove

NON-GAAP FINANCIAL MEASURUES Origin reports its results in accordance with United States generally accepted accounting principles ("GAAP"). However, management believes that certain supplemental non-GAAP financial measures used in managing its business may provide manipuli information to investors about underlying trends in its business. Management uses these non-GAAP measures to evaluate the Company's operating performance and believes that these non-GAAP measures provide information that is important to investors and that is useful in understanding Origin's results of operations. However, non-GAAP financial measures are supplemental and should be viewed in addition to, and not as an alternative for Origin's reported results prepared in accordance with GAAP. The following are the non-GAAP financial mees used in this presentation:

- Tangible common equity is defined as total common stockholders' equity less goodwill and other intangible assets, net Tangible common equity / tangible assets (TCE / TA) is defined as total common stockholders' equity less goodwill and other intangible assets, net Tangible box value per common share is determined by dividing tangible common equity by common shares outstanding at the end of the period Pre-tax pre-provision return on average assets is calculated by dividing pre-tax pre-provision earnings by number of days in the quarter, multiplying by the number of days in the year, then dividing by total average Pre-tax pre-provision return on average assets is calculated by dividing pre-tax pre-provision earnings by number of days in the quarter, multiplying by the number of days in the year, then dividing by total average attributed/or earlier
- average stockholder's equity
- See slides 35-37 for a reconciliation between the non-GAAP measures used in this presentation and their comparable GAAP measures

#### NO OFFER OR SOLICITATION

SUCLIVATION is shall not constitute an offer to sell or the solicitation of an offer to buy securities, nor shall there be any offer or sale of any securities in any state or jurisdiction in which such offer, solicitation, or sale would her the Securities and Exchange Commission nor any other regulatory body has approved or disapproved of the securities of the Company or passed upon the accuracy of this presentation. Any the contrary is a criminal offense. Except as otherwise indicated, this presentation speaks as of the date hereof. The delivery of this presentation shall not, under any circumstances, create any implication on o change in the affairs of the Company after the date hereof. his presentation shall not constit e unlawful. Neither the Securitie to th that there has he

ORIGIN BANCORP, INC.

## COMPANY OVERVIEW

ORIGIN BANCORP, INC. \_\_\_\_\_



### **COMPANY SNAPSHOT**

- Origin Bancorp, Inc., the holding company for Origin Bank, is headquartered in Ruston, LA
- Origin Bank was founded in 1912
- 43 banking centers operating across Texas, Louisiana & Mississippi

### CONSOLIDATED **FINANCIAL HIGHLIGHTS**

2Q2020 DOLLARS IN MILLIONS

TOTAL ASSETS \$6.644

TOTAL LOANS HELD FOR INVESTMENT \$5.312

TOTAL DEPOSITS

TOTAL STOCKHOLDERS' EQUITY

TANGIBLE COMMON EQUITY (1) \$584

TANGIBLE COMMON EQUITY / TANGIBLE ASSETS (1)

TOTAL CAPITAL TO RISK-WEIGHTED ASSETS

Note: All financial information and other Origin Bancorp, Inc. data is as of 6/30/20, unless otherwise noted. (1) As used in this presentation, tangible common equity and tangible common equity / tangible assets are non-GAAP financial measures. For a reconciliation of non-GAAP financial measures to their comparable GAAP measures, see slides 35-37 of this presentation.



#### **DOLLARS IN MILLIONS**

#### **DALLAS - FORT WORTH**

Entry: 2008 Loans: \$2,187 Deposits: \$1,363 Banking Centers: 9

#### NORTH LOUISIANA

Entry: 1912 Loans: \$1,467 Deposits: \$2,286 Banking Centers: 19

### HOUSTON

Entry: 2013 Loans: \$984 Deposits: \$905 **Banking Centers: 9** 

#### **CENTRAL MISSISSIPPI**

Entry: 2010 Loans: \$674 Deposits: \$818 Banking Centers: 6

Note: Above loan and deposit balances reflect consolidated numbers as of 6/30/20. Loans are held for investment, excluding held for sale balances.



## FRANCHISE HIGHLIGHTS

Proven Track Record of Organic Growth	$\checkmark$ 18% total asset CAGR since 2005 primarily through organic growth
Diverse and Attractive Geographic Footprint	Meaningful franchise operations in both lower cost, stable markets as well as some of the fastest growing markets in the U.S.
Excellent Core Deposit Franchise	✓ Strong deposit franchise across all markets with 32% average non-interest bearing deposits to total average deposits (as of 6/30/20)
Diversified Loan Portfolio and Strong Credit Quality	<ul> <li>✓ Attractive loan mix with concentrations within industry guidelines (C&amp;D Guideline ratio of 76% and CRE Guideline ratio of 252%)</li> <li>✓ NPAs (Excl. TDRs<sup>(1)</sup>) / Assets of 0.53% as of 6/30/20</li> </ul>
Diversified Revenue Streams Poised for Continued Earnings Growth	<ul> <li>Meaningful revenue contribution from activities including mortgage, insurance and wealth management</li> <li>Significant opportunity to expand returns with leveraging of Origin Bank's infrastructure investments</li> </ul>
Experienced Leadership Team	<ul> <li>✓ Proven leadership with deep bench of talent</li> <li>✓ Average of 12 years with Origin Bancorp and 30 years in the industry</li> </ul>

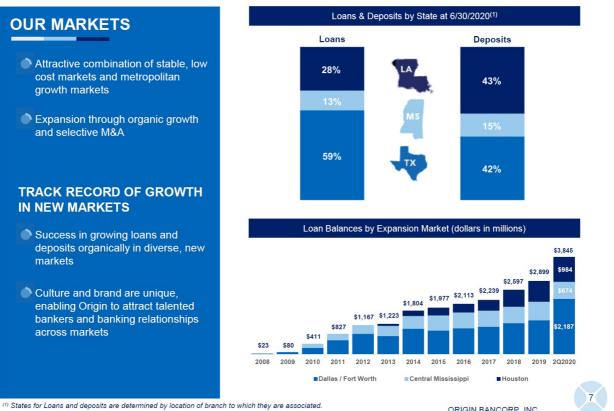
(1) TDRs exclude loan modifications not reported as TDRs pursuant to the CARES Act and regulatory guidance.

ORIGIN BANCORP, INC.

## PROVEN LEADERSHIP TEAM

P	DRAKE MILLS Chairman, President & CEO – Origin Bancorp, Inc.	YEARS OF	EXPERIENCE
	Has served as President of Origin Bancorp Inc. since 1998 and as CEO since 2008. When he was hired in 1984, Origin had 6 employees and \$13 million in assets. Mr. Mills oversees the executive management team as well as the development and execution of the strategic plan for Origin Bank. His vision and leadership are instrumental in Origin's growth and success.	ORIGIN 36	BANKING 36
	LANCE HALL President & CEO – Origin Bank	20	23
¥.	Has served in various roles at Origin, including commercial lending, market management, credit analyst and relationship manager. As CEO and President, Mr. Hall oversees the Bank's regional presidents, lending, information technology, retail banking, operations, marketing, strategic planning, brand teams and mortgage operations.		
	STEVE BROLLY Senior Executive Officer and Chief Financial Officer – Origin Bancorp, Inc.		
	Previously served as CFO of Fidelity Southern Corporation (Nasdaq:LION) and as Senior Vice President and Controller of Sun Bancorp, Inc. (Nasdaq:SNBC)	2	21
	CARY DAVIS Senior Executive Officer and Executive Risk Officer – Origin Bancorp, Inc.		   
	Previously served as Executive Vice President and Chief Credit Officer for Central Bank, a subsidiary of First Commerce Corporation.	21	47
HER KEY	TEAM MEMBERS		
Warrie Birdwe	II – Regional President (North Texas)	5	17
Jim Crotwell -	Chief Risk Officer	7	37
Carmen Jorda	n – Regional President (Houston)	2	30
Larry Little - S	itate President (Louisiana)	10	26
Preston Moore	e – Chief Credit & Banking Officer	7	37
arry Ratzlaff	– State President (Mississippi)	10	48
Linda Tuten –	Chief People & Diversity Officer	13	13
AVERAGE TE	NURE OF LEADERSHIP TEAM	12	30
		ORIGIN BANCOR	RP, INC

## **DIVERSE GEOGRAPHIC FOOTPRINT**



ORIGIN BANCORP, INC.

### STRONG LEGACY FRANCHISE IN STABLE MARKETS



### EXPANDING PRESENCE IN TOP GROWTH MARKETS





### A UNIQUE & DEFINED CULTURE

### SVISION TO COMBINE THE POWER OF TRUSTED ADVISORS WITH INNOVATIVE TECHNOLOGY TO BUILD UNWAVERING LOYALTY BY CONNECTING PEOPLE TO THEIR DREAMS.

	EMPOWERED EMPLOYEES	COMMITTED TO OUR COMMUNITIES	DRIVING SHAREHOLDER VALUE
COMMITMENT TO CUSTOMER JOURNEYS • INVESTMENT IN DIGITAL STRATEGY • RECOGNITION WITHIN MARKETS FOR CUSTOMER SERVICE EXCELLENCE • ALIGNMENT ON THE EXPERIENCE AS THE PRODUCT	UNWAVERING COMMITMENT TO CULTURE • LEADERSHIP ACADEMY • EMERGING LEADERS COUNCIL • DREAM MANAGER • GLINT SURVEYS	PROJECT ENRICH VOLUNTEER PROGRAM • BANK ON THEIR FUTURE • PORTION OF PPP FEES DONATED TO OUR COMMUNITIES	ATTRACTIVE GEOGRAPHIC FOOTPRINT IN STABLE AND GROWING MARKETS • LONG-TERM TRACK RECORD OF GROWTH • EXPERIENCED AND PROVEN LEADERSHIP
1371	<u>Ar</u>	Solution and the second	ORIGIN BANCORP, INC.

# SUCCESSFUL ORGANIC

2003 – Drake Mills becomes CEO of Origin Bank

2005 – Acquired First United Bank in Farmerville, LA

2008 – Entered Dallas, TX market and hired team of five bankers

2009 – Acquired First Louisiana Bancshares, Inc. in Shreveport, LA

2010 – Entered Madison County, MS through acquisition of Madison Financial Corp. and hired a team of six bankers in Central MS

2012 – Origin Bancorp raised \$85 million from three Institutional investors

2013 – Entered Houston, TX market and expanded retail mortgage platform

2015 – Acquired four banking centers from Whitney Bank in the Houston, TX Market

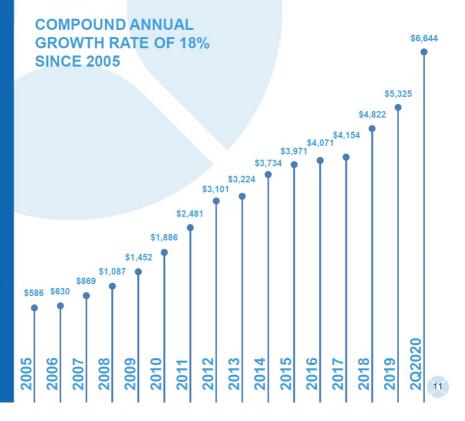
2016 – Origin Bancorp raised \$45 million from Institutional investors and friends and family

2018 – Origin Bancorp completes \$142 million IPO

2020 – Origin Bank issued \$70 million in subordinated debt

## **TOTAL ASSETS**

DOLLARS IN MILLIONS



## CREDIT HIGHLIGHTS

ORIGIN BANCORP, INC. \_\_\_\_\_

## SUPPORTING OUR CUSTOMERS - FORBEARANCE AND PPP LOANS

DOLLARS IN THOUSAND	15										
COVID-19 Loans Held for Investment ("LHFI") Forbearances											
	8/31/	8/31/2020			9/30/2020 <sup>(1)</sup>		Estimated 10/31/2020 <sup>(1)</sup>				
Industry	Forbearance Industry Amount		% of LHFI <sup>(2)</sup>	Forbearance Amount % of LHFI <sup>(2)</sup>		Forbearance Amount		% of LHFI <sup>(2)</sup>		orbearance Amount	% of LHFI <sup>(2)</sup>
Hotels	\$	59,258	92.5 %	\$ 58,183	86.4 %	\$ !	58,183	86.4 %	\$	43,507	64.6 %
Energy		6,776	10.8	9,571	16.8		883	1.5		181	0.3
Non-Essential Retail		82,424	56.2	52,131	34.4	;	39,922	26.4		17,648	11.7
Restaurants		100,209	74.7	50,748	35.4	:	30,976	21.6		9,574	6.7
Assisted Living		48,935	34.9	59,744	41.7	:	32,052	22.4		32,052	22.4
Other		709,564	16.8	181,785	4.1	1:	30,520	3.0		84,912	1.9
Total	\$	1,007,166	21.1 %	\$ 412,162	8.3 %	\$ 29	92,536	5.9 %	\$	187,874	3.8 %

Estimated forbearances based on lender and customer surveys.
 Does not include PPP loans.

#### Forbearance Highlights

- Forbearances represented 21% of total LHFI, excl. Paycheck Protection Program ("PPP") Loans, at 6/30/2020, and 8% of total LHFI, excl. PPP loans, at 8/31/2020.
- 72% of forbearances were full deferment and 28% were partial deferments at 6/30/2020, 62% of forbearances were full deferment and 38% were partial deferments at 8/31/2020.
- Origin reduced amounts under forbearance 59% at 8/31/2020, from 6/30/2020, and anticipates an approximate reduction of over 80% in amounts under forbearance at 10/31/2020, compared to 6/30/2020.

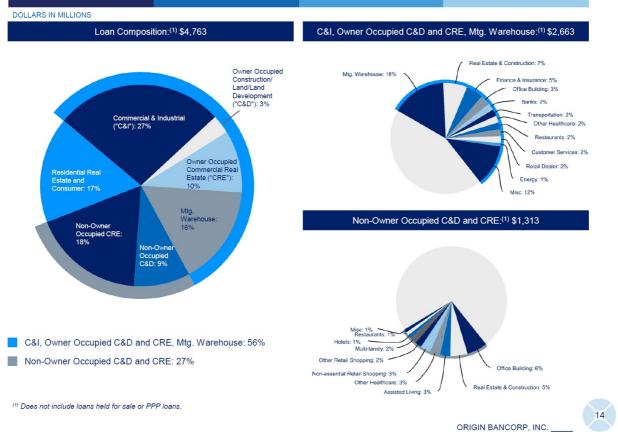
#### PPP Highlights (as of 6/30/2020)

- Funded \$563.6 million in PPP loans
- Average PPP loan: \$185K; Median loan: \$38K
- Total interest and fee income recognized in 2Q2020:
   \$3.05 million
- Over 3,000 loans
- PPP loans supported over 63,300 jobs at companies impacted by COVID-19

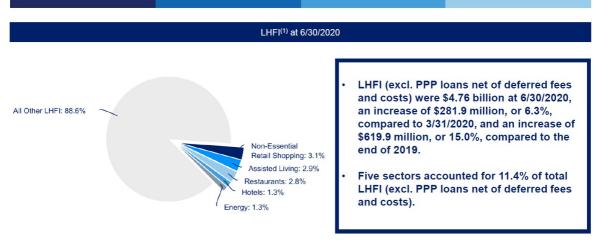
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ORIGIN BANCORP, INC.

## WELL DIVERSIFIED LOAN PORTFOLIO AT 6/30/2020



## DEEP DIVE - SELECTED SECTORS



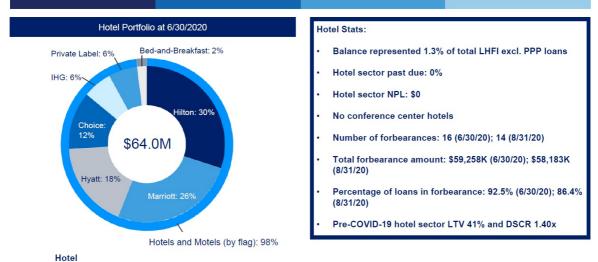
LHFI-Selected Sectors (as of 6/30/2020) (dollars in thousands)	utstanding Balance	Allowance Amount	Ave	g. Loan Size	Wtd. Avg. Risk Rating <sup>(3)</sup>	Past Due		N	lonperforming Loans ("NPLs")
Selected sectors <sup>(1)(2)</sup>	\$ 547,626	\$ 15,712	\$	1,214	5.22	1.34	%	\$	7,633
All other LHFI <sup>(1)</sup>	 4,215,439	 54,756		468	4.14	0.39		_	22,414
Total LHFI <sup>(1)</sup>	\$ 4,763,065	\$ 70,468	\$	504	4.26	0.50	%	\$	30,047

<sup>(1)</sup> LHFI excluding PPP loans.
 <sup>(2)</sup> Selected sectors include hotels, energy, non-essential retail, restaurants and assisted living and exclude PPP loans.
 <sup>(3)</sup> Refer to Note 4 of OBNK's consolidated financial statements for a description of risk ratings.

ORIGIN BANCORP, INC.



## HOTEL SECTOR

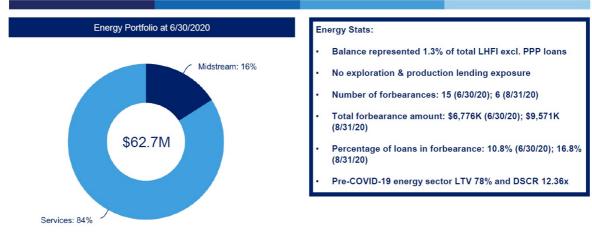


Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPLs
Hotels & Motels	18	\$ 63,343	\$ 62,999	\$ 3,500	\$ 794	5.14	— %	\$ —
Bed-and-Breakfast Inns	7	1,046	1,044	149	33	5.87	-	
Total Hotel	25	\$ 64,389	\$ 64,043	\$ 2,562	\$ 827	5.15	— %	\$ —

(1) Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

ORIGIN BANCORP, INC.

## ENERGY SECTOR



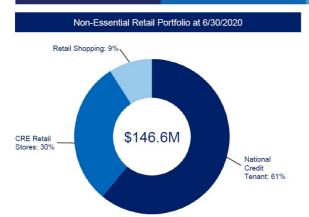
Energy Sub-Sector

(dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPLs
Services <sup>(2)</sup>	48	\$ 84,434	\$ 52,567	\$ 1,095	\$ 5,835	6.52	4.40 %	\$ 2,311
Midstream	19	24,156	10,128	533	716	6.46	-	
Total Energy	67	\$ 108,590	\$ 62,695	\$ 936	\$ 6,551	6.51	3.69 %	\$ 2,311

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.
<sup>(2)</sup> Past due loans excluding NPLs for Energy Services is 0%.

ORIGIN BANCORP, INC.

## NON-ESSENTIAL RETAIL SECTOR



#### Non-Essential Retail Stats:

- Balance represented 3.1% of total LHFI excl. PPP loans
- Number of forbearances: 49 (6/30/20); 14 (8/31/20)
- Total forbearance amount: \$82,424K (6/30/20); \$52,131K (8/31/20)
- Percentage of loans in forbearance: 56.2% (6/30/20); 34.4% (8/31/20)
- Pre-COVID-19 non-essential retail sector LTV 56% and DSCR 1.47x

#### Non-Essential Retail Sub-Sector

(dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPLs
National Credit Tenant	23	\$ 102,591	\$ 89,204	\$ 3,878	\$ 686	4.69	% \$	.  _
CRE Retail Stores	32	45,845	44,637	1,395	313	5.15	5.77	2,575
Retail Shopping	120	17,350	12,725	106	275	5.21	1.41	477
Total Non-Essential Retail	175	\$ 165,786	\$ 146,566	\$ 838	\$ 1,274	4.87	1.88 % _\$	3,052

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

ORIGIN BANCORP, INC.

## RESTAURANT SECTOR





- Restaurant sector past due: 0%
- Restaurant sector NPL: \$0
- Number of forbearances: 106 (6/30/20); 38 (8/31/20)
- Total forbearance amount: \$100,209K (6/30/20); \$50,748K (8/31/20)
- Percentage of loans in forbearance: 74.7% (6/30/20); 35.4% (8/31/20)
- Pre-COVID-19 restaurant sector LTV 54% and DSCR 1.40x

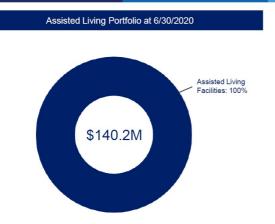
Restaurant Sub-Sector

# of Loans	Total Commitment		Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPLs
95	\$ 63,543	\$ 51,195	\$ 539	\$ 1,382	4.73	— % \$	_
33	38,001	34,504	1,046	302	4.32	_	_
40	48,818	48,405	1,210	1,226	5.18		
168	\$ 150,362	\$ 134,104	\$ 798	\$ 2,910	4.79	<u> </u>	_
	Loans 95 33 40	Loans         Commitment           95         \$ 63,543           33         38,001           40         48,818	Loans         Commitment         Balance           95         \$ 63,543         \$ 51,195           33         38,001         34,504           40         48,818         48,405	Loans         Commitment         Balance         Size           95         \$         63,543         \$         51,195         \$         539           33         38,001         34,504         1,046           40         48,818         48,405         1,210	Loans         Commitment         Balance         Size         Amount           95         \$ 63,543         \$ 51,195         \$ 539         \$ 1,382           33         38,001         34,504         1,046         302           40         48,818         48,405         1,210         1,226	Loans         Commitment         Balance         Size         Amount         Risk Rating           95         \$         63,543         \$         51,195         \$         539         1,382         4.73           33         38,001         34,504         1,046         302         4.32           40         48,818         48,405         1,210         1,226         5.18	Loans         Commitment         Balance         Size         Amount         Risk Rating         Past Due           95         \$         63,543         \$         51,195         \$         539         1,382         4.73         — %         \$           33         38,001         34,504         1,046         302         4.32         —           40         48,818         48,405         1,210         1,226         5.18         —

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

ORIGIN BANCORP, INC.

## ASSISTED LIVING SECTOR



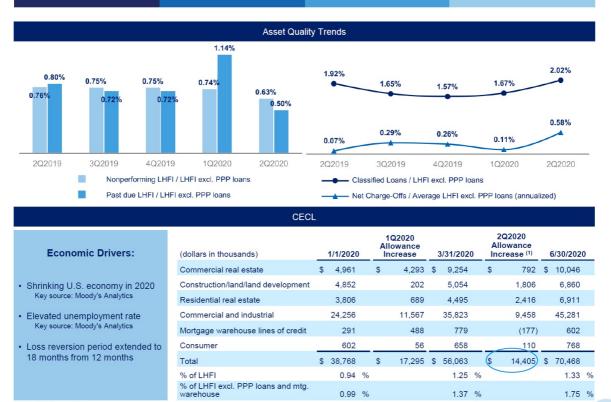
As	sisted Living Stats:
•	Balance represented 2.9% of total LHFI excl. PPP loans
	Number of forbearances: 5 (6/30/20); 6 (8/31/20)
•	Total forbearance amount: \$48,935K (6/30/20); \$59,744K (8/31/20)
•	Percentage of loans in forbearance: 34.9% (6/30/20); 41.7% (8/31/20)
·	Pre-COVID-19 assisted living sector LTV 75% and DSCR 0.31x

Assisted Living Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPLs
Assisted Living (2)	16	\$ 157,033	\$ 140,218	\$ 8,764	\$ 4,150	5.46	1.62 %	\$ 2,270

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.
<sup>(2)</sup> Past due loans excluding NPLs for assisted living, which consists of one relationship, is 0%.

ORIGIN BANCORP, INC.

## CREDIT QUALITY



<sup>(1)</sup> Net of charge-offs.

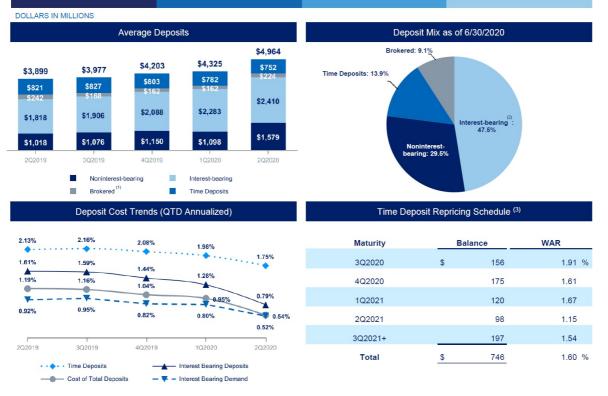
ORIGIN BANCORP, INC.

## FINANCIAL HIGHLIGHTS

ORIGIN BANCORP, INC. \_\_\_\_\_



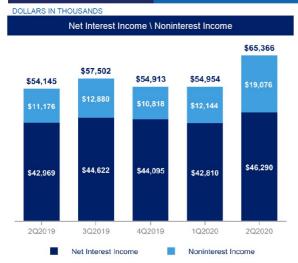
## **DEPOSIT TRENDS**



Average brokered time deposits are included in the brokered category.
 Includes interest-bearing deposits, money market deposits and savings deposits.
 Target time deposit rates 1% or less for new deposit customers.

ORIGIN BANCORP, INC.

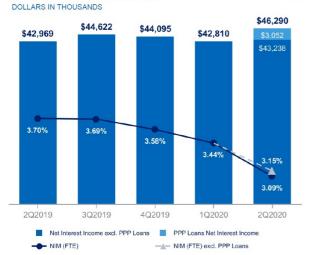
## NET REVENUE DISTRIBUTION



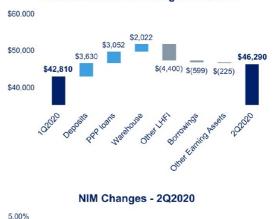
- Noninterest income regularly accounts for approximately 20% of total net revenue, with an uptick in 2Q2020 due to increased mortgage banking revenue.
- The mortgage banking revenue increase was primarily driven by a 128% increase in origination volume and an increase in the gain on sale margin, along with less valuation impairment on the MSR compared to 1Q2020.
- Swap fee income generation continues to be a focus in 2020. The increase in 2Q2020 from 1Q2020 was driven by the increased volume of new transactions due to the low interest rate environment.
- Insurance commission revenue saw a seasonal decrease in 2Q2020 compared to 1Q2020.



## NET INTEREST INCOME AND NIM TRENDS



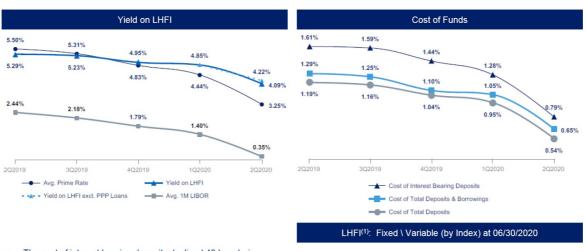
- Net interest income increased \$3.5 million in 2Q2020 from 1Q2020, and increased \$3.3 million in 2Q2020 from 2Q2019.
- Deposit cost savings contributed the greatest increase in net interest income, along with warehouse and PPP loans, offset by falling loan yields.
- NIM compression of 35 bps to 3.09% in 2Q2020 from 1Q2020, was caused by falling loan yields, offset by deposit cost reductions.
- Excluding the impact of lower yielding PPP loans, NIM was 3.15% in 2Q2020.







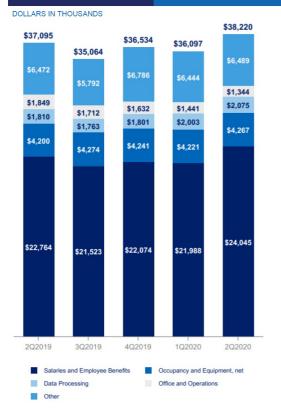
## YIELDS, COSTS AND ASSET PROFILE



- The cost of interest bearing deposits declined 49 bps during 2Q2020, and the cost of total deposits and cost of total deposits and borrowings declined 41 bps and 40 bps during 2Q2020, respectively.
- Variable rate LHFI made up 63% of total LHFI excl. PPP loans, with 36% based on 1 month LIBOR as of 6/30/2020.
- The other indices category is primarily LIBOR ARMs, and the • majority have an initial reset date in 2021 or later.
- (1) LHFI excluding PPP loans.



## NONINTEREST EXPENSE COMPOSITION



- Operating leverage reflects an improving trend in the efficiency ratio, coupled with a decline in the ratio of NIE to average assets as a result of improved mortgage performance in the most recent quarter.
- Efficiency improvements during the year were partially offset by the declining interest margin.
- Salaries and employee benefits increased in 2Q2020 compared to 1Q2020 by \$2.1 million, primarily due to higher incentive compensation allocated to employees for delivering PPP loans, and increased commissions due to higher mortgage production.
- The continued focus is on technology strategy to build efficient scale to support additional organic growth, with additional focus on branch strategy and operational efficiency to withstand challenges posed by COVID-19.



## APPENDIX

ORIGIN BANCORP, INC.

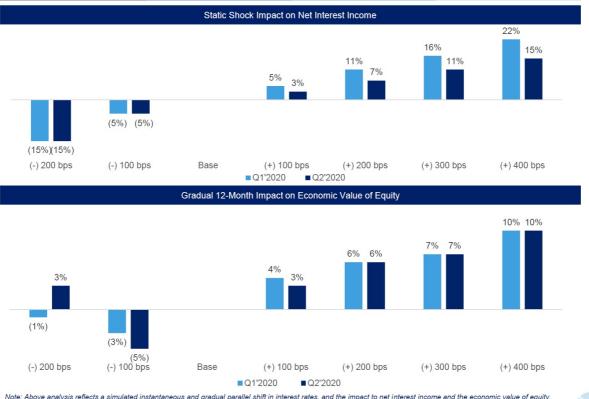
## SECURITIES PORTFOLIO



Note: Above is a summary of the amortized cost and estimated fair value, including net unrealized gains and losses, of Origin Bank's available for sale and held to maturity securities.

ORIGIN BANCORP, INC.

### INTEREST RATE SENSITIVITY



Note: Above analysis reflects a simulated instantaneous and gradual parallel shift in interest rates, and the impact to net interest income and the economic value of equity, respectively.

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### CAPITAL







10.7% 11.1% 10.5% 10.9% 10.6% 10.9% 10.4% 10.7% 8.8% 9.1% 202019 30.2019 40.2019 10.2020 202020

#### • 2020 Return of Capital to Shareholders

- Return of \$5.1 million of capital (\$723,000 in stock buyback and \$4.3 million in common dividends) to shareholders YTD 6/30/2020, but the Company has suspended buy-back activity
- PPP loans impacted leverage ratio by 75 bps during 2Q2020

ORIGIN BANCORP, INC.



## FINANCIAL HIGHLIGHTS - SECOND QUARTER 2020

DOLLARS IN THOUSANDS, EXCEPT PER SHARE	AMOUNTS						
Balance Sheet	June 30 2020	March 31 2020	June 30 2019	Linked Qtr \$ ∆	Linked Qtr % Δ	ҮоҮ \$	ΥοΥ % Δ
Total Loans Held For Investment ("LHFI")	\$ 5,312,194	\$ 4,481,185	\$ 3,984,597	\$ 831,009	18.5 %	\$1,327,597	33.3 %
Total Assets	6,643,909	6,049,638	5,119,625	594,271	9.8	1,524,284	29.8
Total Deposits	5,372,222	4,556,246	3,855,012	815,976	17.9	1,517,210	39.4
Common Stockholders Equity	614,781	606,631	584,293	8,150	1.3	30,488	5.2
Tangible Common Equity <sup>(1)</sup>	583,828	575,390	552,149	8,438	1.5	31,679	5.7
Book Value per Common Share	26.16	25.84	24.58	0.32	1.2	1.58	6.4
Tangible Book Value per Common Share <sup>(1)</sup>	24.84	24.51	23.22	0.33	1.3	1.62	7.0
Income Statement							
Net Interest Income	46,290	42,810	42,969	3,480	8.1	3,321	7.7
Provision for Credit Losses	21,403	18,531	1,985	2,872	15.5	19,418	978.2
Noninterest Income	19,076	12,144	11,176	6,932	57.1	7,900	70.7
Noninterest Expense	38,220	36,097	37,095	2,123	5.9	1,125	3.0
Net Income	4,957	753	12,283	4,204	558.3	(7,326)	(59.6)
Pre-Tax Pre-Provision Earnings ("PTPP") <sup>(1)</sup>	27,146	18,857	17,050	8,289	44.0	10,096	59.2
Diluted EPS	0.21	0.03	0.52	0.18	600.0	(0.31)	(59.6)
Dividends Declared per Common Share	0.0925	0.0925	0.0325	_	100	0.06	184.6
Selected Ratios							
NIM - FTE	3.09 %	3.44 %	3.70 %	-35 bp	(10.2) %	-61 bp	(16.5) %
Efficiency Ratio	58.47	65.69	68.51	-722 bp	(11.0)	-1,004 bp	(14.7)
ROAA (annualized)	0.31	0.06	0.98	25 bp	416.7	-67 bp	(68.4)
ROAE (annualized)	3.23	0.50	8.54	273 bp	546.0	-531 bp	(62.2)
PTPP ROAA (annualized) <sup>(1)</sup>	1.69	1.40	1.36	29 bp	20.7	33 bp	24.3
PTPP ROAE (annualized) <sup>(1)</sup>	17.67	12.41	11.86	526 bp	42.4	581 bp	49.0

(\*) As used in this presentation, tangible common equity, tangible book value per common share, PTPP, PTPP ROAA, and PTPP ROAE are non-GAAP financial measures. For a reconciliation of these non-GAAP financial measures to their comparable GAAP measures, see slides 35-37 of this presentation.

ORIGIN BANCORP, INC.

## FINANCIAL HIGHLIGHTS - 1H 2020

DOLLARS IN THOUSANDS, EXCEPT PER SHARE A	MOUNTS						
Income Statement		1H 2020		1H 2019		ҮоҮ \$ <b>∆</b>	ΥοΥ % Δ
Net Interest Income	\$	89,100	\$	84,995	\$	4,105	4.8 %
Provision for Credit Losses		39,934		2,990		36,944	1,235.6
Noninterest Income		31,220		22,780		8,440	37.1
Noninterest Expense		74,317		72,476		1,841	2.5
Net Income		5,710		26,438		(20,728)	(78.4)
PTPP <sup>(1)</sup>		46,003		35,299		10,704	30.3
Diluted EPS		0.24		1.11		(0.87)	(78.4)
Dividends Declared per Common Share		0.185		0.065		0.12	184.6
Selected Ratios							
NIM - FTE		3.25	%	3.75	%	-50 bp	(13.3) %
Efficiency Ratio		61.77		67.25		-548 bp	(8.1)
ROAA (annualized)		0.19		1.08		-89 bp	(82.4)
ROAE (annualized)		1.87		9.38		-751 bp	(80.1)
PTPP ROAA (annualized) <sup>(1)</sup>		1.56		1.44		12 bp	8.3
PTPP ROAE (annualized) <sup>(1)</sup>		15.05		12.52		253 bp	20.2

<sup>(1)</sup> As used in this presentation, PTPP, PTPP ROAA, and PTPP ROAE are non-GAAP financial measures. For a reconciliation of these non-GAAP financial measures to their comparable GAAP measures, see slides 35-37 of this presentation.

ORIGIN BANCORP, INC.

## HISTORICAL INTEREST COVERAGE

DOLLARS IN THOUSANDS

	Annual		C	uarterly		
	2017		2018	2019		Q2'20
Total Investment in Subsidiaries	\$ 450,598	\$	543,515	\$ 593,079	\$	604,629
Holding Company Total Equity	455,342		549,779	599,262		614,781
Double Leverage Ratio	99.0%		98.9%	99.0%		98.3%
Interest Coverage						
Other Borrowings - Interest Expense	2,974		4,973	8,654		2,554
Total Debt Interest Expense	\$ 2,974	\$	4,973	\$ 8,654	\$	2,554
Total Deposit - Interest Expense	19,314		29,671	44,716		6,620
Total Debt + Deposit Interest Expense - (A+B)	\$ 22,288	\$	34,644	\$ 53,370	\$	9,174
Pre-Tax Income	20,482		62,442	66,548		5,743
Pre Tax Income						
Interest Coverage (Excl. Deposit Interest Expense) - (A+D)/A	7.9x		13.6x	8.7x		3.2x <sup>(1)</sup>
Interest Coverage (Incl. Deposit Interest Expense) - (C+D)/C	1.9x		2.8x	2.2x		1.6x <sup>(1)</sup>

(1) YTD 2020 interest coverage is impacted by outsized provision expense due to COVID-19. Normalized for actual reported 2019 LLP / avg. loans of 0.23% correlates to a 10.6x interest coverage ratio (excl. deposit interest expense), and 3.7x interest coverage ratio (incl. deposit interest expense).

ORIGIN BANCORP, INC.

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS					
Calculation of Tangible Common Equity:	2Q2020		1Q2020		2Q2019
Total common stockholders' equity	\$ 614,781	\$	606,631	\$	584,293
Less: goodwill and other intangible assets, net	30,953		31,241		32,144
Tangible Common Equity	\$ 583,828	\$	575,390	\$	552,149
Calculation of Tangible Book Value per Common Share:					
Divided by common shares outstanding at the end of the period	 23,501,233		23,475,948		23,774,238
Tangible Book Value per Common Share	\$ 24.84	\$	24.51	\$	23.22
Book Value per Common Share	 26.16		25.84		24.58
Calculation of PTPP Earnings:					
Net Income	\$ 4,957	\$	753	\$	12,283
Plus: provision for credit losses	21,403		18,531		1,985
Plus: income tax expense	 786		(427)		2,782
PTPP Earnings	\$ 27,146	\$	18,857	\$	17,050
Calculation of PTPP ROAA and PTPP ROAE:					
PTPP Earnings	\$ 27,146	\$	18,857	\$	17,050
Divided by number of days in the quarter	91		91		91
Multiplied by the number of days in the year	 366		366		365
Annualized PTPP Earnings	\$ 109,181	\$	75,842	\$	68,387
Divided by total average assets	\$ 6,447,526	\$	5,400,704	\$	5,043,951
PTPP ROAA (annualized)	1.69	%	1.40	%	1.36
ROAA (annualized)	0.31		0.06		0.98
Divided by total average stockholder's equity	\$ 617,898	\$	611,162	\$	576,761
PTPP ROAE (annualized)	17.67	%	12.41	%	11.86
ROAE (annualized)	3.23		0.50		8.54

ORIGIN BANCORP, INC. \_\_\_\_\_

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

Less: goodwill and other intangible assets, net         Tangible Common Equity         Calculation of Tangible Book Value per Common Share:         Divided by common shares outstanding at the end of the period         Tangible Book Value per Common Share         Book Value per Common Share         Calculation of PTPP Earnings:         Net Income         Plus: provision for credit losses         Plus: income tax expense         PTPP Earnings         Calculation of PTPP ROAA and PTPP ROAE:	\$ \$ \$ \$	614,781 30,953 583,828 23,501,233 24.84 26.16 5,710 39,934 359 46,003	\$ \$ \$ \$ \$	584,293 32,144 552,149 23,774,238 23,22 24,58 26,438 2,990 5,871 35,299	
Tangible Common Equity         Calculation of Tangible Book Value per Common Share:         Divided by common shares outstanding at the end of the period         Tangible Book Value per Common Share         Book Value per Common Share         Calculation of PTPP Earnings:         Net Income         Plus: provision for credit losses         Plus: income tax expense         PTPP Earnings         Calculation of PTPP ROAA and PTPP ROAE:         PTPP Earnings	\$	583,828 23,501,233 24.84 26.16 5,710 39,934 359	\$	552,149 23,774,238 23,22 24,58 26,438 2,990 5,871	
Calculation of Tangible Book Value per Common Share: Divided by common shares outstanding at the end of the period Tangible Book Value per Common Share Book Value per Common Share Calculation of PTPP Earnings: Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	23,501,233 24.84 26.16 5,710 39,934 359	\$	23,774,238 23.22 24.58 26,438 2,990 5,871	
Divided by common shares outstanding at the end of the period Tangible Book Value per Common Share Book Value per Common Share Calculation of PTPP Earnings: Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	24.84 26.16 5,710 39,934 359	\$	23.22 24.58 26,438 2,990 5,871	
Tangible Book Value per Common Share Book Value per Common Share Calculation of PTPP Earnings: Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	24.84 26.16 5,710 39,934 359	\$	23.22 24.58 26,438 2,990 5,871	
Book Value per Common Share Calculation of PTPP Earnings: Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	26.16 5,710 39,934 359	\$	24.58 26,438 2,990 5,871	
Calculation of PTPP Earnings: Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings		5,710 39,934 359		26,438 2,990 5,871	
Net Income Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings		39,934 359		2,990 5,871	
Plus: provision for credit losses Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings		39,934 359		2,990 5,871	
Plus: income tax expense PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	359	\$	5,871	
PTPP Earnings Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$		\$		
Calculation of PTPP ROAA and PTPP ROAE: PTPP Earnings	\$	46,003	\$	35,299	
PTPP Earnings					
3					
Divided by number of days in the quarter	\$	46,003	\$	35,299	
Divided by number of dayo in the quarter		182		181	
Multiplied by the number of days in the year		366		365	
Annualized PTPP Earnings	\$	92,512	\$	71,183	
Divided by total average assets	\$	5,924,115	\$	4,957,977	
PTPP ROAA (annualized)		1.56	%	1.44	%
ROAA (annualized)		0.19		1.08	
Divided by total average stockholder's equity	\$	614,530	\$	568,472	
PTPP ROAE (annualized)		15.05	%	12.52	%
ROAE (annualized)		1.87		9.38	

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

DOLLARS IN THOUSANDS	_					
Calculation of Tangible Common Equity:		2Q2020		1Q2020		2Q2019
Total common stockholders' equity	\$	614,781	\$	606,631	\$	584,293
Less: goodwill and other intangible assets, net		30,953		31,241		32,144
Tangible Common Equity	\$	583,828	\$	575,390	\$	552,149
Calculation of Tangible Assets:						
Total assets	\$	6,643,909	\$	6,049,638	\$	5,119,625
Less: goodwill and other intangible assets, net		30,953		31,241		32,144
Tangible Assets	\$	6,612,956	\$	6,018,397	\$	5,087,481
Tangible Common Equity to Tangible Assets		8.8	%	9.6	%	10.9 %
Common Equity to Total Assets		9.3		10.0		11.4

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